Dealing with Conflict and Negativity in a Project Management Environment - 1 Day

**PDUs - 7**

**PMI’s Talent Triangle Breakdown**
Leadership - 7.00

**PMI’s Certification Breakdown**
PMP - 7.00
PMI-ACP - 7.00
PMI-SP - 7.00
PMI-RMP - 7.00
PfMP - 7.00
PMI-PBA - 7.00

**Course Description:** This one-day course will focus on ways to reduce professional or personal conflict and negativity. Participants will gain insight into ways to acquire control of volatile situations and prevent anger from escalating. They will learn how to turn negative situations around. They will receive clear steps of action for getting to the root of the conflict. Attendees will examine why negative situations ripple into every area of the organization. They will discover ways to facilitate bad situations, techniques for gaining consensus, and simple confrontation techniques that will reduce stress.

**Method of teaching:** Students will use discussion, cases, and group activities to facilitate the course.

**Course Objectives:**

**Objective 1: Define conflict**
- Discuss the positive side of conflict
- Analyze common times for conflict
- Identify reasons for conflict among workers

**Objective 2: Examine rules for handling anger**
- Choose words to use that help
- Create action plans for quick resolution
- Analyze hostility and how it surfaces
- Examine how to handle hostility
- Compare levels of group conflict
- Examine seven stages of group conflict

**Objective 3: Review active listening skills**
- Discuss hedge words used to distort communication
- Analyze techniques people use to avoid issues

**Objective 4: Examine conflict and facilitation strategies**
- Compare ways to confront others while helping them save face
- Examine confrontation techniques
- Review assertiveness techniques
- Apply facilitation skills for allowing everyone to be heard
- Discuss the facilitator’s responsibilities
- Create questions to guide others through the process
- Analyze ways to prevent arguing
- Discuss times to make amends
Dealing with Conflict and Negativity in a Project Management Environment - 2 Day

PDUs - 14

PMI's Talent Triangle Breakdown
Leadership - 14.00

PMI's Certification Breakdown
PMP - 14.00
PMI-ACP - 14.00
PMI-SP - 14.00
PMI-RMP - 14.00
PfMP - 14.00
PMI-PBA - 14.00

Course Description: This two-day course will focus on ways to reduce professional or personal conflict and negativity. Participants will gain insight into ways to acquire control of volatile situations and prevent anger from escalating. They will learn how to turn negative situations around. They will receive clear steps of action for getting to the root of the conflict. Attendees will examine why negative situations ripple into every area of the organization. They will discover ways to facilitate bad situations, techniques for gaining consensus, and simple confrontation techniques that will reduce stress. They will create approaches to turn a negative situation into an optimistic workforce.

Method of teaching: Students will use discussion, cases, and group activities to facilitate the course.

Course Objectives:

Objective 1: Define conflict
• Discuss the positive side of conflict
• Analyze eight most common times for conflict
• Identify six reasons for conflict among workers

Objective 2: Examine rules for handling anger
• Choose words to use that help
• Create action plans for quick resolution
• Analyze hostility and how it surfaces
• Examine how to handle personal and professional hostility
• Compare levels of group conflict
• Examine seven stages of group conflict

Objective 3: Review active listening skills
• Discuss hedge words people use to distort communication
• Analyze techniques people use to avoid issues

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Objective 4: Create a code of conduct for controlling a resolution meeting
• Compare ways to confront others while helping them save face
• Examine confrontation techniques
• Review assertiveness techniques
• Apply facilitation skills for allowing everyone to be heard
• Discuss the facilitator’s responsibilities
• Create questions to guide others through the process
• Analyze ways to prevent arguing
• Discuss times to make amends

Objective 5: Examine definition of negativity
• Analyze the cost of negativity in U.S. organizations
• Evaluate the challenges of the modern workplace
• Formulate a five-step approach in examining negativity
• Review the CIA way negativity grows
• Discuss situational, habitual, and chronic negativity
• Discuss the effect of someone else’s negativity on you
• Create stair steps toward negativity
• Assess results of negativity
• Compare ways in dealing with the negaholics
• Develop rules for confronting negativity
• Analyze how to break the victim complex
• Define ways to impact negative culture
• Discuss how to fight personal negativity

Objective 6: Evaluate the inner/personal dialog
• Identify the family influence
• Assess ways for rebuilding trust
• Create an action plan