

The Mathis Group, Inc.

106 Lakeview Woods

Eureka, MO 63025

1-800-224-3731

kmathis@ix.netcom.com

2007-GSA Price List

Course Name	Course Price	Length	Min Participants	Max Participants
PMP® Exam Prep Boot Camp	\$1450.00	4 Day	15	50
Description of course: This fast paced boot camp prepares each participant with all the core competencies to pass the PMP® the first time. We teach you the terms, processes and skills to pass the course with minimal post course study. Also, learn methodologies for taking national tests. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i> . 35 Hrs/PDU's				

Course Name	Course Price	Length	Min Participants	Max Participants
<i>Project Management Fundamentals</i>	\$3675.00	1 Day	5	25
Description of course: This one-day course focuses on ways employees can run projects faster and more effectively. This course recommends a six-phase process as well as numerous preventative actions to efficiently speed up a project. Participants will learn how to successfully create, monitor, and guide the project's scope and critical path as well as how to manage multiple projects. Participants will diagnose and prevent problems such as scope creep, time slippage, and team conflicts. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i> . 6.5 Hrs/PDU's				

Course Name	Course Price	Length	Min Participants	Max Participants
Creating A Successful Project Business Case	\$3675.00	1 Day	5	25
<p>Course Description: This intensive one-day course will focus on the business case. Learn what a business case is, what it includes, why it is necessary for successful project management and how to develop a business case for every project. Learn how to conduct a business case review to ensure your project's success. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 6.5 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Proactive Communication and Interview Skills for Gathering Business Requirements	\$3675.00	1 Day	5	25
<p>Course Description: This one-day course will focus on ways to use communication as a way to gather detailed information from the customer, analyze the information, and expedite the outcomes desired by the customer. Participants will understand how to focus a message and incorporate means to gain information using effective communication skills. This course will recommend ways of building stronger communication skills and will provide insight to different communication styles. Participants will learn new power by using certain words to impact the message and by asking questions that get noticed. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 6.5 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Cost Management	\$3675.00	1 Day	5	25
<p>Course Description: This one-day course focuses on basic cost management theories and techniques. Learn how to give value to the customer beyond cost. Discuss ways to get the project back on track and how to adjust budgeting issues during over expenditures. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 6.5 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Procurement Management	\$3675.00	1 Day	5	25
<p>Course Description: This one-day course is structured to lay the proper foundation for procurement principles and processes. The emphasis of this program is to help teams or individuals learn how to function in the procurement world in day to day operations. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 6.5 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Procurement Management	\$3675.00	1 Day	5	25
<p>Course Description: This one-day course is structured to lay the proper foundation for procurement principles and processes. The emphasis of this program is to help teams or individuals learn how to function in the procurement world in day to day operations. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 6.5 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Creating A Successful Project Business Case	\$6475.00	2 Day	5	25
<p>Course Description: This intensive two-day course will focus on the business case. Learn what a business case is, what it includes, why it is necessary for successful project management and how to develop a business case for every project. Learn how to conduct a business case review to ensure your project's success. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Communication Management	\$6475.00	2 Day	5	25
<p>Course Description: This two-day course will focus on ways to use project communication and communication theories as a way to influence others within and outside of the project team. Participants will learn how to focus on framing the data and information in a correct manner as well as proper usage of words and language for influencing project stakeholders. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Human Resource Management: How To Staff A Project Team	\$6475.00	2 Day	5	25
<p>Course Description: This two-day course will focus on planning for human resource needs. It is filled with behavioral skills that will help motivate, equip, and keep project team members accountable and on task. This course will also include issues such as conflict. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Monitoring, Evaluation and Oversight	\$6475.00	2 Day	5	25

Course Description: This two-day course examines how to establish processes and evaluation techniques for auditing project solutions. You will learn data collection techniques and how to convert soft data to monetary values which can be measured and evaluated. Discover various audits and how to measure project components such as performance, resources, planning, customer relationships, and vendor-contractor relationships. This course also focuses on establishing process improvements in the maintaining of oversight procedures. You are able to apply widely accepted standards and preferred evaluation and oversight principles, as well as provide means to compile, analyze and optimize project performance. Explore ways to deliver feedback and make recommendations to the appropriate individuals in the organization. This course will follow the Project Management Institute's nine knowledge areas of *PMBOK® Guide*. 13 Hrs/PDU's

Course Name	Course Price	Length	Min Participants	Max Participants
Project Performance Management	\$6475.00	2 Day	5	25

Course Description: This two-day course focuses on developing strategies for tracking performance in project teams. This course examines issues such as benchmarking, performance, and establishing a gap between desired project performance and preferred performance. This course will follow the Project Management Institute's nine knowledge areas of *PMBOK® Guide*. 13 Hrs/PDU's

Course Name	Course Price	Length	Min Participants	Max Participants
Project Change Management: How To Implement, Track, and Control Project Changes	\$6475.00	2 Day	5	25

Course Description: This two-day seminar will show you how to implement, track and control changes to your project. This seminar focuses on ways to reduce the uncertainty of project changes. Learn how to analyze each change while developing processes, tools and techniques which can be used immediately. This course will follow the Project Management Institute's nine knowledge areas of *PMBOK® Guide*. 13 PDU's

Course Name	Course Price	Length	Min Participants	Max Participants
Project Quality Management	\$6475.00	2 Day	5	25
<p>Course Description: In this two-day course, participants focus on additional planning of the project while examining issues such as how to keep continuous improvement, symptoms of quality concerns, and how to maintain quality throughout the project. In addition, study techniques and theories taught by Drs. Deming and Juran as foundations for implementing new quality plans. Specifically, this course will focus on conducting risk analysis, problem solving, handling conflict, and maintaining quality throughout the entire project. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Quality Assurance Monitoring and Auditing	\$6475.00	2 Day	5	25
<p>Course Description: In this two-day course participants will focus on issues such as how to maintain quality by using audits and evaluations for monitoring purposes. Quality theories taught by Drs. Deming and Juran are included as foundations for implementing new quality initiatives. In addition, several types of project audits will be explored as a means of controlling the project with more efficiency. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Risk Management	\$6475.00	2 Day	5	25
<p>Course Description: This two-day course teaches participants how to examine and measure objectives within cost, schedule, and cultural issues. Risk for this program is examined as defining the probability of the project. This course examines risk identification, risk communication, and risk planning. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Scope Management	\$6475.00	2 Day	5	25
<p>Course Description: In this two-day course, participants focus on successful ways to control project scope. Organizations struggle with projects due to ineffective scope development and tracking. This course insures the ability to detail the scope, and deliverables, as well as how to handle changes to the scope. This course also includes project life cycle, project definition, project baselines, and using the work breakdown structure. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Time Management	\$6475.00	2 Day	5	25
<p>Course Description: This two-day course will take into account ways to plan and schedule time as well as individual issues that affect productivity. Learn how to wisely confront procrastination and explore ways to better manage time issues and constraints. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Successful Negotiation in a Project Management Environment	\$6475.00	2 Day	5	25
<p>Course Description: This highly interactive 2-day course examines the strategies of successful negotiation throughout the project's life cycle. Participants will learn the value of successful negotiation, the negotiation process, and different negotiation models. This course will include examples in negotiation over scope, deadlines, change, and getting the best price from your vendor. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 13 PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Mastering Project Management	\$8000.00	3 Day	5	25
<p>Course Description: This intensive three-day course includes applicable hands-on activities and team exercises which will reinforce project management core competencies. This will provide the participants with the ability to move their project management knowledge and skill level higher with techniques to run projects faster and more effectively. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 19.5 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Integration Management	\$8000.00	3 Day	5	25
<p>Course Description: This intensive three-day course focuses on ways employees can run projects faster and more effectively. This course recommends a six-phase process as well as numerous preventative actions to efficiently speed up a project. Participants will learn how to successfully create, monitor, and guide the project's scope and critical path as well as how to manage multiple projects. Participants will diagnose and prevent problems such as scope creep, time slippage, and team conflicts. Lastly, this course will examine the entire process of project planning and how to create successful practices in the future. This course will follow the Project Management Institute's nine knowledge areas of <i>PMBOK® Guide</i>. 19.5 Hrs/PDU's</p>				

Course Name	Course Price	Length	Min Participants	Max Participants
Project Management I Initiating, Planning, Integrating and Staffing	\$10,500.00	4.5 Days	5	25

Course Description: Part 1 of 3 part series: Participants will begin their journey into project management concepts, theories, and foundational processes. The focus in this course is on scheduling, creating a work breakdown structure and planning for human resource needs. In planning for human resource needs, participants will study behavioral skills that will help motivate, equip, and keep project team members accountable and on task. This is the foundational course specifically designed to align with the Project Management Institute's nine knowledge areas of PMBOK. 30. Hrs/PDU's

Course Name	Course Price	Length	Min Participants	Max Participants
Project Management II Budgeting, Quality, Change, Risk and Start-Up	\$10,500.00	4.5 Days	5	25

Course Description: Part 2 of 3 part series: Participants focus on additional planning of the project while examining issues such as risk, budgeting, and how to maintain quality throughout the project. Specifically, this course will focus on conducting risk analysis, problem solving, handling conflict, and maintaining quality throughout the entire project. In Phase II, when planning the budget, quality and risk are aligned with the Project Management Institute's nine knowledge areas of PMBOK. 30. Hrs/PDU's

Course Name	Course Price	Length	Min Participants	Max Participants
Project Management III Project Execution, Monitoring and Close Down	\$10,500.00	4.5 Days	5	25

Course Description: Part 3 of 3 part series: Participants will focus on monitoring and executing the project while moving into the close down phase of the project. Additional focus will be on delivering quality customer service and value, regardless if the customer is internal or external. Participants will discuss and participate in analysis of measuring the individual performance of team members. This section also focuses on how to properly hand the project off to the customer for effective transition. Phase III is aligned with the Project Management Institute's nine knowledge areas of PMBOK. 30. Hrs/PDU's