

## General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

**SIN: Instructor-Led & Web Based Training**

**Schedule: 69**

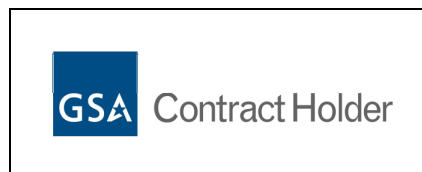
**SOL: 2FYA-AR-060001-B**

**Small Business**

**Contract No.: GS-02F-0010V**

**Contract Period: 10/1/2008 - 07/24/2012**

"We are a Global Registered Education Provider with Project Management Institute and experts in Organizational Development and Behavior. We are a vendor with expertise in project management and professional development skills. We prepare your staff with skills in all areas of project management including the PMP Certification as well as professional development skills. You will experience excellent instructors and solid content to make positive changes to behavior and performance."



### Contact Information:

**The Mathis Group, Inc.**

**Dr. Keith Mathis, PMP**

**106 Lakeview Woods**

**Eureka, MO 63025**

**GSA: Contract Number - GS-02F-0010V**

**Dun Number 007722098**

**EIN 43-1948379**

**1-800-224-3731**

**(636) 938-5292 voice/fax**

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[www.themathisgroup.com](http://www.themathisgroup.com)

[www.pmexpertlive.com](http://www.pmexpertlive.com)

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**GSA COURSE PRICE LIST**

**I-FSS-600 CONTRACT PRICE LIST**

**GSA Net Price List**

***Project Management Training Courses***

Course Name	Net Price	Length	Min	Max
PMP® Exam Prep Boot Camp <i>Includes retesting fee</i>	\$1850 EA	4 Day	10	40
Project Management Fundamentals	\$2800 DA	1 Day	5	25
Mastering Project Management	\$2400 DA	3 Day	5	25
Creating A Successful Project Business Case	\$2800 DA	1 Day	5	25
Creating A Successful Project Business Case	\$2600 DA	2 Day	5	25
Proactive Communication And Interview Skills For Gathering Business Requirements	\$2800 DA	1 Day	5	25
Project Change Management: How To Implement, Track, And Control Project Changes	\$2600 DA	2 Day	5	25
Project Change Management	\$2400 DA	3 Day	5	25
Project Communication Management	\$2600 DA	2 Day	5	25
Project Cost Management	\$2800 DA	1 Day	5	25
Project Human Resource Management: How To Staff A Project Team	\$2600 DA	2 Day	5	25
Project Integration Management	\$2400 DA	3 Day	5	25
Project Monitoring, Evaluation, And Oversight	\$2600 DA	2 Day	5	25
Project Performance Management	\$2600 DA	2 Day	5	25
Project Procurement Management	\$2800 DA	1 Day	5	25
Project Quality Management	\$2600 DA	2 Day	5	25
Project Quality Assurance – Monitoring And Auditing	\$2400 DA	3 Day	5	25
Project Risk Management	\$2600 DA	2 Day	5	25

# The Mathis Group, Inc.

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Project Scope Management	\$2600 DA	2 Day	5	25
Project Time Management	\$2600 DA	2 Day	5	25
Successful Negotiation In A Project Management Environment	\$2600 DA	2 Day	5	25
Comprehensive Project Management	\$2600 DA	2 Day	5	25
Advanced Skills On Project Interviewing, Risk, And Negotiation	\$2600 DA	2 Day	5	25
Agile Project Management – Introduction	\$2600 DA	2 Day	5	25
Executives Managing Projects In The 21 <sup>st</sup> Century	\$2800 DA	1 Day	5	25
Program Management	\$2600 DA	2 Day	5	25
PMO – Project Management Office	\$2600 DA	2 Day	5	25
Vendor Management	\$2400 DA	3 Day	5	25
Project Management 90 Hour Intensive	\$2100 DA	13.5 Day	5	25
Project Management 120 Hour Intensive	\$2000 DA	18 Day	5	25
CD - Consultant on Project Management 14 PDU's of Desktop Training	\$537 EA	N/A	N/A	N/A

## **Professional Development Training Courses**

Course Name	Net Price	Length	Min	Max
Advanced Sales Skills	\$2800 DA	1 Day	5	25
Business Writing: Putting Your Thoughts On Paper	\$2800 DA	1 Day	5	25
Confronting Direct Reports	\$2600 DA	2 Day	5	25
Coaching And Counseling Professionals	\$2800 DA	1 Day	5	25
Coaching, Counseling, And Mentoring	\$2600 DA	2 Day	5	25
Comprehensive Team Leadership	\$2800 DA	1 Day	5	25
Conducting Effective Performance Appraisals	\$2800 DA	1 Day	5	25

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Conflict Management	\$2600 DA	2 Day	5	25
Consultative Selling Skills	\$2800 DA	1 Day	5	25
Creating A Positive Work Environment	\$2800 DA	1 Day	5	25
Creating Superior Customer Value	\$2800 DA	1 Day	5	25
Delivering Superior Customer Service	\$2800 DA	1 Day	5	25
Delivering Customership	\$2600 DA	2 Day	5	25
Directing Others	\$2600 DA	2 Day	5	25
Driven For Results	\$2600 DA	2 Day	5	25
Ethics In The Workplace	\$2800 DA	1 Day	5	25
Serving Internal Customers Through Outstanding Customer Service	\$2800 DA	1 Day	5	25
Effective Problem Solving	\$2800 DA	1 Day	5	25
How To Increase Communication	\$2800 DA	1 Day	5	25
How To Increase Communication	\$2600 DA	2 Day	5	25
Leadership: The Lost Art of Leadership	\$2800 DA	1 Day	5	25
Marketingology – How To Market To Your Target Niche For Profit	\$2600 DA	2 Day	5	25
Motivating Others	\$2600 DA	2 Day	5	25
Negotiate Like A Pro	\$2800 DA	1 Day	5	25
Present Like A Pro	\$2800 DA	1 Day	5	25
Present Like A Pro	\$2600 DA	2 Day	5	25
Performance Improvement	\$2800 DA	1 Day	5	25
Purpose Driven Leadership	\$2600 DA	2 Day	5	25
Strategic Planning	\$2800 DA	1 Day	5	25
Strategic Planning	\$2600 DA	2 Day	5	25
Successfully Handling Change	\$2800 DA	1 Day	5	25

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Empower Or Perish	\$2800 DA	1 Day	5	25
Performance Management	\$2800 DA	1 Day	5	25
Successfully Managing People In The 21 <sup>st</sup> Century	\$2800 DA	1 Day	5	25
Successfully Managing People In The 21 <sup>st</sup> Century	\$2800 DA	1 Day	5	25
Successfully Managing People In The Technical Industry	\$2600 DA	2 Day	5	25
Time Management: Controlling Your Time	\$2800 DA	1 Day	5	25
Team Building 101	\$2800 DA	1 Day	5	25
Total Quality In The 21 <sup>st</sup> Century	\$2800 DA	1 Day	5	25
Advanced Team Building	\$2600 DA	2 Day	5	25
Tough Minded Leadership	\$2800 DA	1 Day	5	25
Tough Minded Facilitation	\$2600 DA	2 Day	5	25
Successfully Dealing With Conflict	\$2800 DA	1 Day	5	25
21 <sup>st</sup> Century Consulting	\$2800 DA	1 Day	5	25

# PMI GLOBAL REGISTERED EDUCATION PROVIDER

**Registered Education Documentation From Project Management Website:**  
[www.pmi.org](http://www.pmi.org)

## Types of REPs



### Types of REPs

Members of the R.E.P. program represent the complete range of organizations serving the professional development needs of the project management community. In addition to nearly 600 commercial training providers, there are 70 universities and colleges, 60 corporate and government internal training centers. In addition, over 280 Chartered PMI Components (Chapters, SIGs and Colleges) are authorized to issue Category 3 PDUs for their programs and events. Examples of registered academic institutions include Boston

University, Ryerson University, University of Sydney, University of California, and Western Carolina University. Examples of registered corporate and government REPS include IBM, Hewlett Packard, Siemens, Pfizer, Bank of Montreal, and the U.S. Department of Energy.

It is important to know that all R.E.P.s, no matter their category, are subject to the same quality assurance requirements. For administrative purposes, PMI has created specific categories of R.E.P.s, but no matter if the R.E.P. is a school or a commercial provider, they are treated equally. For example, the category of "Global Provider" means that the provider can list more than three courses in the PMI database and has opted for a higher level of service.

### Category Types:

#### Provider

Training organizations that offer a small selection of courses (typically three courses or less).

#### Global Provider

Training organizations offering multiple courses to the public. At the Global Provider level, the organization may register an unlimited number of courses in the R.E.P. Database.

## DR. KEITH MATHIS, PMP



### Keith Mathis, Ph.D., PMP

*Speaker, Trainer, and Seminar Leader*

*Specialist in Organizational  
Behavior and Development*

The Mathis Group, Inc.

106 Lakeview Woods

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GSA: GS10F0383M

*PMI - Registered Global Education Provider*

Over the last several years, Dr. Keith Mathis has emerged as one of the most effective business trainers in the field traveling throughout the United States, Canada, Mexico and South America. His provocative, informative, humorous presentations on a variety of organizational development topics are demanded by progressive companies. An animated and often electrifying platform speaker, Keith never merely talks to an audience, but he also seeks to involve them in his presentations through high content and numerous illustrations. Intellectually demanding of himself, Keith demands no less of his audiences!

As a consultant who specializes in organizational behavior and development, he comes with thousands of presentations to every kind of organization. He is flexible by teaching in full day formats, multi-day conferences or one hour keynotes for conventions.

He is founder of The Mathis Group, based in St. Louis, Missouri. His work includes teaching corporate America skills on topics such as: teambuilding, leadership, motivation, conflict resolution, project management, supervision, performance appraisals, goal setting and numerous other organizational proficiencies. His problem solving expertise provides him with the ability to help companies in the solving of the most complex difficulties.

Keith continues to broaden his knowledge base and practical advice by teaching. He serves as an adjunct professor of business/management at Nova Southeastern University in Ft. Lauderdale, teaching Consulting, Public Speaking, Total Quality, Project Management, Management, Communication, Customer

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**Value, Leadership, Marketing, Organizational Behavior, Strategic Planning, and Group Dynamics.**

Keith has authored numerous training programs as well as magazine and newspaper articles. His book *Dinosaur Tracks: Modern Leadership Strategies for Changing Employee Performance and Behavior* was published by Equipress International.

Keith holds a B.A. in Behavioral Science, a M.S. in Management, and a Ph.D. in Administration Management. He is certified as a PMP (Project Management Professional) and a COI (Certified Online Instructor).

## ABOUT THE MATHIS GROUP

The Mathis Group has been providing superior training and seminars for over 14 years. We are a Project Management Institute (PMI®) Registered Global Educational Provider (R.E.P.). We are committed to enhancing the ongoing education of project management stakeholders through appropriate project management and professional development learning activities and products.

As a Global Education Provider with PMI®, we have over 30 courses which provide Professional Development Units (PDUs) for individuals who are seeking to earn and/or maintain their PMI® Project Management Professional (PMP®) certification. All of these courses are customizable to specific organizations and training needs.

The Mathis Group also has a GSA contract with the federal government and has conducted project management training for numerous agencies such as FCC, Consumer Products Safety Commission, NIMA, as well as non-government organizations such as PPL Corporation, and Centex Homes. We presently have a multi-year contract with the state of Missouri to provide a 90-hour project management course which aligns with the State of Missouri certification.

Each course taken by The Mathis Group will be high in content, activity driven, participant interaction and fun. All participants will leave with course materials and numerous ideas for driving their projects forward in a faster, more precise manner.

The Mathis Group has extensive experience and success in both the Project Management and Organizational Behavior field. Our education, credentials, references, and experience all vouch for our high level of corporate experience, qualifications, and past performance, as you will see in the evidence below.

## CONTACT INFORMATION

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<b>PMI #:</b>	Global Education Provider - # 2022
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<b>PMP #:</b>	430322